



Sr. Solution Architect

Status: Full Time, HIRING IMMEDIATELY

Location: Bay Area

Salary: \$125k-\$140k base + Bonus roughly a \$170k + package with Stock Options (that are valuable) IPO/OEM acquisition in 1-3 yrs.

The Solution Architect position is a critical high profile immediate hire. You will be part of the latest and greatest technology in field of Solid State Storage. This is bleeding edge technology where the company is on a fast track to fame and fortune and has had numerous awards and accolades and huge media. The company has revenues in the pipeline for almost \$100m is sales alone for 2011.

You will be based out of the Mountain View office and will be working with a High Profile Executive Team that is very well connected and penetrating in Large Financial, Federal, Commercial, Service, Start-up and etc industries with their bleeding edge SSD Flash Memory array SAN appliance products. Toshiba has taken a stake in their manufacturing of flash memory* a very good indication that the company delivers product. You will be working directly with several Regional Sales Executive where minimum deals close from \$1m t \$18m.

This is a great time to get involved, as the company is still in the 120 employee range, in the next year we will grow to 250 ppl globally with large OEM partners.

The ideal candidate will be an expert with VMware and the Virtual Cloud environment and has worked with companies like:

Oracle
Cisco
Netapp
VMware
Citrix
Microsoft

We are moving quickly on these roles. Please feel free to introduce and pass these reqs on to any of your peers that are interested in an Advanced Stage Startup that has been around for over 5 years and has existing large clients. They are poised to fall into an IPO and/or also on sights for acquisition in the next 2-4 years.

We are looking for an experienced high end, personable Pre and Post Sales Engineer to help balance out the a team of Sales Managers that are going through the technical sales process. The preferred candidate will have a background and knowledge of SAN and Storage environments along with a history of working with high end clientele.

Experience in both pre and post sales of enterprise Storage & Computing solutions. High speed networking knowledge required * FC & 10Gb technologies.

Additional:

*SAN, NAS, NAND, FLASH Memory, SSD.

*Top engineers are welcome and definite plus.

For Complete Revolutionary Details for this state of the art company and products...Please Contact immediately with resume.doc and a follow up call to:

techjobs@icegroup.to
The ICE Group, LLC
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